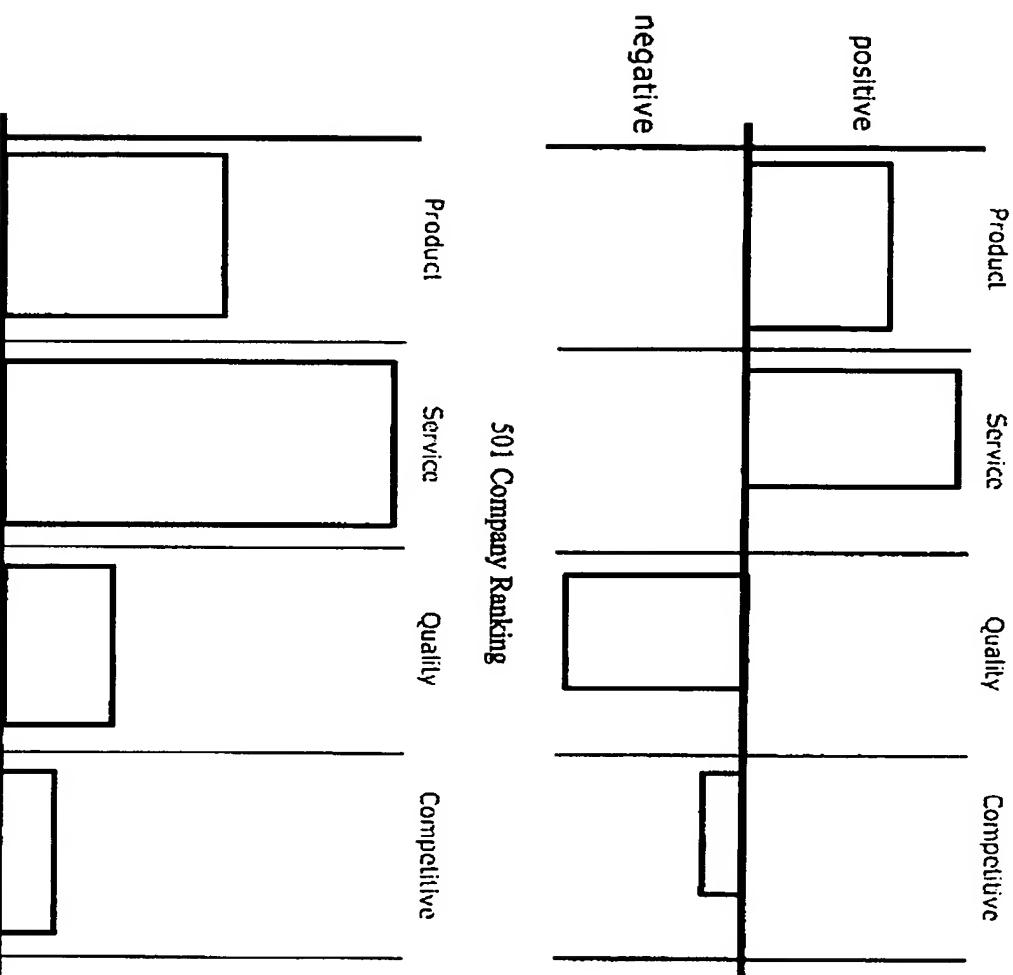


Replacement Sheet

A System and Method to give a true indication of Respondent Satisfaction to an electronic Questionnaire Survey



502 Respondent Ranking

Figure 8

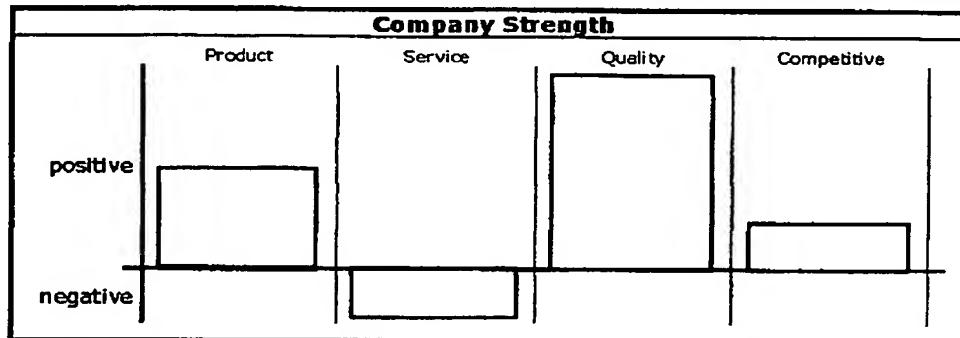
Replacement Sheet

A System and Method to give a true indication of Respondent Satisfaction to an electronic Questionnaire Survey

1. Executive Summary

Supplier:	A.N. Other
No. of Inputs:	20

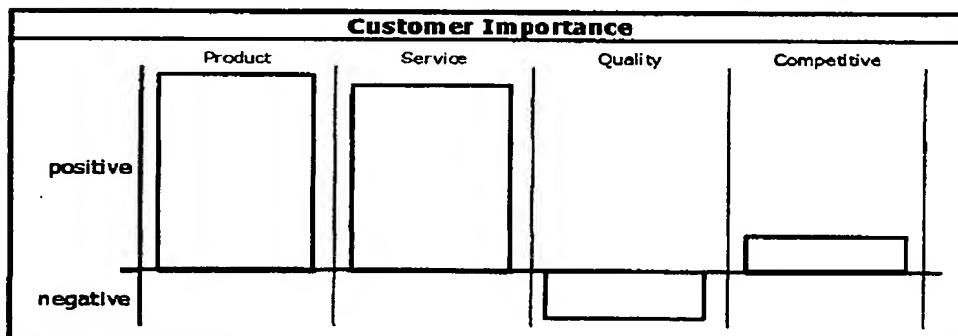
Report Date: 26th November 2003



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Figure 10

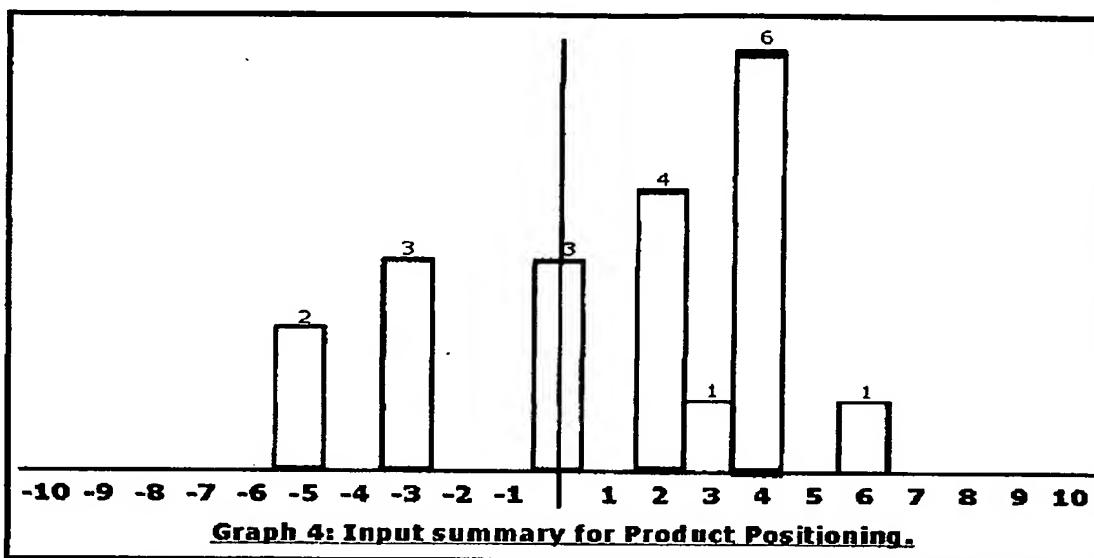
Replacement Sheet

A System and Method to give a true indication of Respondent Satisfaction to an electronic Questionnaire Survey

2. Product Positioning

Supplier: A.N. Other

Report Date: 26th November 2003



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2.1 Statistical Analysis:

Mean:	Standard Deviation:	Skew:
$\frac{\sum x}{n}$	$\sqrt{\frac{\sum (x - \bar{x})^2}{n-1}}$	$\frac{(x_{\text{mid}} - \bar{x})}{(x_{\text{max}} - x_{\text{min}})}$

● With a mean of 1.1, Product Positioning is a discipline suitably covered by the company, and a standard deviation of 3.3 means that this assessment may be taken as a moderate indicator of the inputs to the survey.
 ● A skew of 8.2% implies that these results are forecasted to automatically turn more positive, as the inputs were positively weighted about the mean.

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2.2 Company Implementation:

Communication Factor:	Company Strength:	Customer Importance:
68.8%	29.3%	46.7%

● With a 68.8% communication factor, customers do not know the company's position towards the area of Product Positioning.
 ● With a company strength factor of 29.3% and a customer importance factor of 46.7% the company has correctly positioned this discipline, but its importance may still not be fully appreciated by the company as required by the customer base.

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Figure 11